

# Pan-International Industrial Corp. Investor Conference

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Jun. 23, 2025



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# 1Q 25 Financial Results



# 2025 Q1 Consolidated Statement of Income Summary



(NTD K)	Q1 25	Q4 24	QoQ	Q1 24	YoY
Revenue	5,714,754	5,706,316	0.15%	4,657,870	22.69%
Gross profit	641,373	691,014	-7.18%	560,068	14.52%
<b>Gross profit rate</b>	<b>11.22%</b>	<b>12.11%</b>	<b>-0.89%</b>	<b>12.02%</b>	<b>-0.80%</b>
Operating expenses	(341,392)	(427,890)	-20.22%	(392,374)	-12.99%
Operating profit	299,981	263,124	14.01%	167,694	78.89%
<b>Operating profit rate</b>	<b>5.25%</b>	<b>4.61%</b>	<b>0.64%</b>	<b>3.60%</b>	<b>1.65%</b>
Non-operating rev. & exp.	47,199	97,177	-148.57%	88,789	-46.84%
Net profit before tax	347,180	360,301	-3.64%	256,483	35.36%
Net profit after tax	269,357	362,391	-25.67%	198,581	35.64%
<b>Net profit rate</b>	<b>4.71%</b>	<b>6.35%</b>	<b>-1.64%</b>	<b>4.26%</b>	<b>0.45%</b>
EPS	0.42	0.58		0.33	
<b>ROE</b>	<b>1.63%</b>	<b>2.20%</b>		<b>1.31%</b>	

# 2024 Q1 Consolidated Balance Sheet Summary

(NTD K)	Q1 25		2024		Q1 24	
	Amount	%	Amount	%	Amount	%
Cash and equivalents	6,776,184	28%	6,754,713	27%	6,588,335	27%
Accounts receivable	5,772,422	24%	5,254,935	21%	5,705,789	24%
Inventory	3,620,136	15%	3,793,072	15%	3,674,704	15%
Property, plant and equipment	3,861,288	16%	3,830,436	16%	3,383,411	14%
<b>Total Assets</b>	<b>24,357,925</b>	<b>100%</b>	<b>24,638,104</b>	<b>100%</b>	<b>23,978,326</b>	<b>100%</b>
Current liabilities	7,318,586	30%	7,618,736	31%	8,201,859	34%
Non-current liabilities	536,084	2%	533,501	2%	613,258	3%
<b>Total liabilities</b>	<b>7,854,670</b>	<b>32%</b>	<b>8,152,237</b>	<b>33%</b>	<b>8,815,117</b>	<b>37%</b>
<b>Total equity</b>	<b>16,503,255</b>	<b>68%</b>	<b>16,485,867</b>	<b>67%</b>	<b>15,163,209</b>	<b>63%</b>

<b>A/R Turnover Days</b>	111	113	133
<b>Inventory Turnover Days</b>	71	78	88
<b>A/P Turnover Days</b>	91	105	121

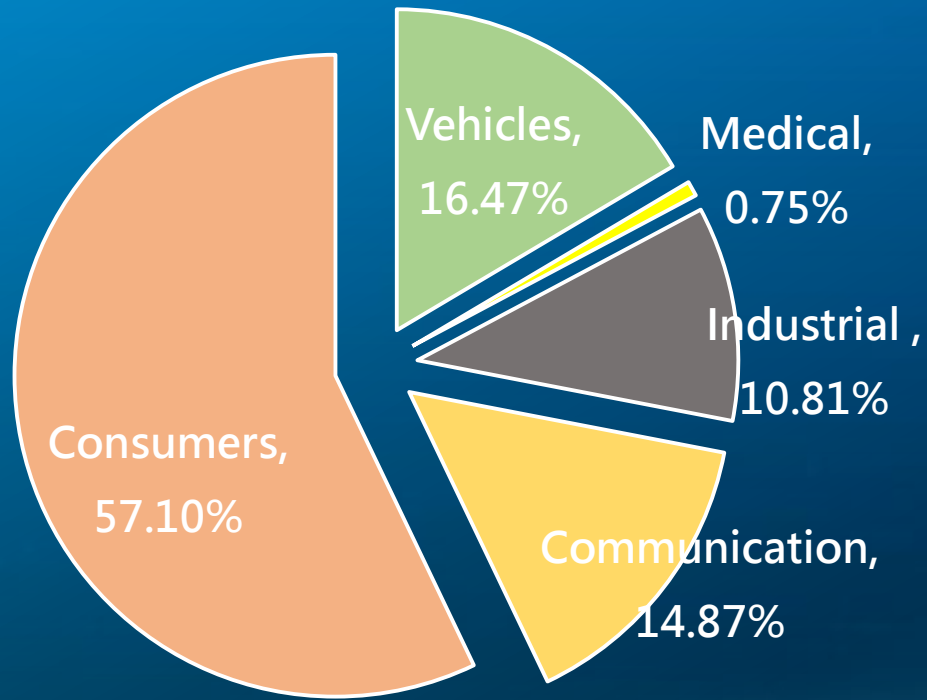


# 2024 Q1 Cash Flow Summary

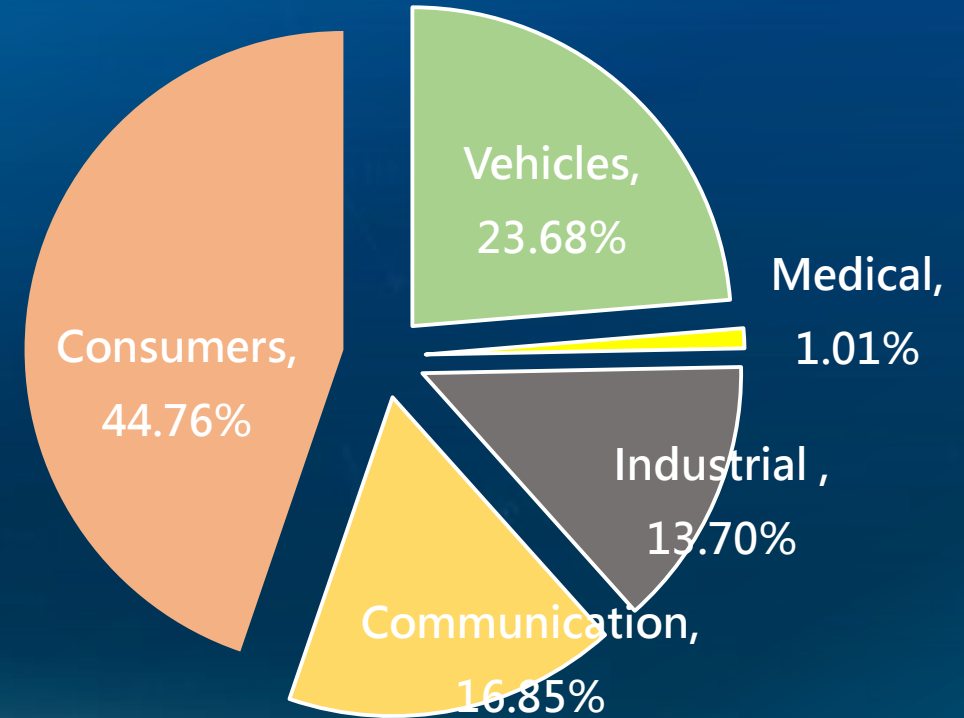
(NTD K)	Q1 25	Q1 24
<b>Cash at beginning</b>	6,754,713	6,440,208
Cash outflow from operating	(447,386)	(192,293)
Capital expenditure	136,233	287,660
Cash inflow from investing	542,616	112,459
Cash (out)inflow from financing	(175,833)	163,906
<b>Cash at end</b>	6,776,184	6,588,335

# 1Q 25 Revenue by applications(YoY)

## 1Q 25



## 1Q 24



YoY

Vehicle

Medical

Industrial

Communication

Consumers

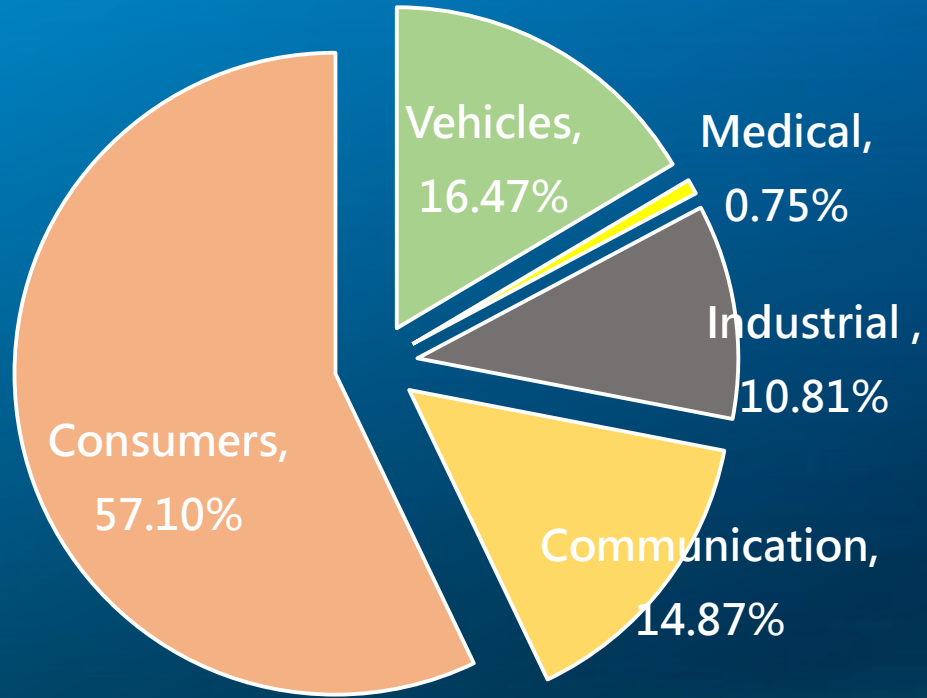
Total



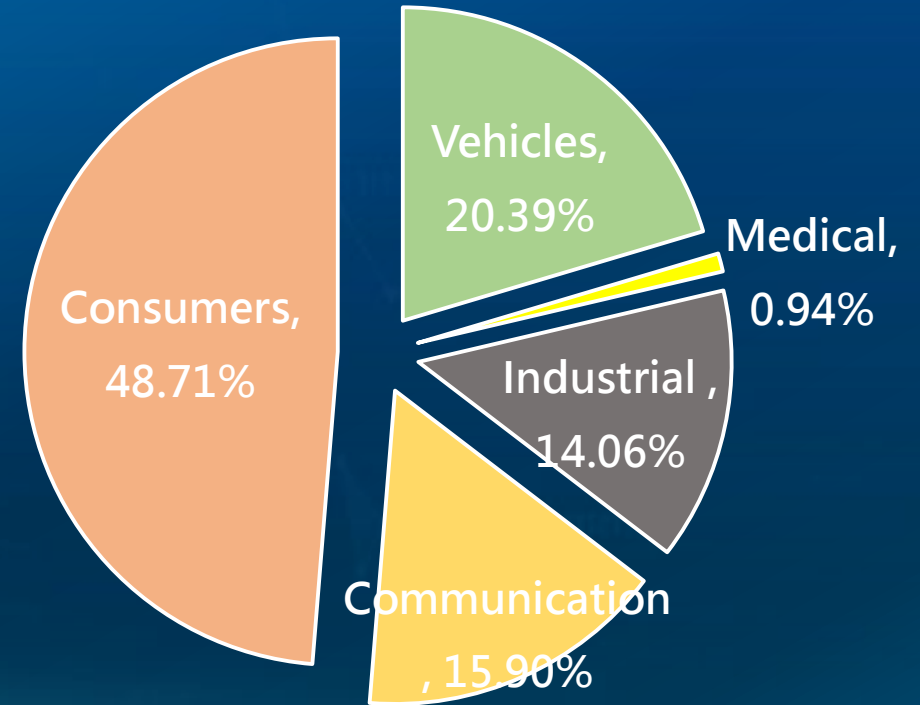


# 1Q 25 Revenue by applications(QoQ)

## 1Q 25



## 4Q 24



QoQ

Vevhicle

Medical

Industrial

Communication

Consumers

Total



# 2Q 25 Revenue Estimate



# 2Q 25 Revenue Estimate

## Growth Momentum :

- Tradition busy season.
- New network client, new order delivery .
- Consumer product orders returned.





# 2025 Action Plans



# 2025 Actions A to E



Acquire  
a company



Buy  
a factory



Construct  
a factory



Develop  
a new  
direction



Explore  
a new  
customer

# 2025 Actions A to E Achievement



Acquire  
a company

70% 



Buy  
a factory

80% 



Construct  
a factory

30% 



Develop  
a new  
direction

70% 



Explore  
a new  
customer

100% 



# Q&A

# Thank you

